



# EMPLOYABILITY SKILLS SKILLS FOR WORKING IN THE RETAIL INDUSTRY

**CITYANDGUILDS.COM** 

# **Employability Skills - Skills for Work Qualifications**

## Why?

- Our market research engaged with over 250 employers, training providers and FE Colleges showed that most employers and providers are already delivering or exploring delivery of traineeships.
- Employers and providers told us that learners increasingly require tailored learning to the specific Skills for Work in industry.
- Effective support for learners returning to work requires contextualised and bespoke learning tailored to support work experience or placements, literacy and numeracy learning.
- The delivery needs of employer's, independent training providers, FE Colleges, Prison's and Social enterprises have been focused on flexibility in duration and content.

### What are Employability - Skills for Work qualifications?

- City & Guilds is improving learning and support in the secondary and tertiary sectors for learners who are embarking on their first experience of work as part of a **Traineeship** or for the **unemployed** returning to work with vocationally focused qualifications in the following sectors:
  - Skills for Working in the Retail Industry Skills for Working in the Hospitality & Catering Industry Skills for Working in the Health Care, Adult Care and Child Care Sectors
- This vocationally focused learning will introduce learners to popular industry sectors and equip them with the appropriate skills and knowledge to perform well in job applications and interviews.
- Skills for Work qualifications also address the values, principles, skills and attitudes for working in different vocational sectors and are designed to meet Traineeship and Work Programme requirements and get learners working from day one.
- Designed for flexible programme delivery with multiple qualifications sizes to suit Training Provider's, FE College's and Prison's on its own or as part of a Traineeship.
- We're also interested in hearing from any centres interested in developing further traineeships and support for getting the unemployed into work in other vocational sectors.

#### Assessment

Skills for Working in the Retail Industry

• Portfolio of Evidence - Puts the centre in complete control – candidates assessed as soon as they're ready. Flexible and supportive quality assurance model.

# Level 1 Award for Skills for Working in the Retail Industry

#### Structure

To achieve the Level 1 Award for Skills for Working in the Retail Industry (QAN: 601/7377/4) learners must achieve:

8 credits in total.

2 credits from the **Mandatory Group** plus 6 credits from **Optional Groups A** or **B** (or a combination). However, a minimum of 6 credits **must** come from the **Level 1 units**.

#### Level 1 Award for Skills for Working in the Retail Industry

| UAN              | City &<br>Guilds<br>unit<br>number | Unit title  | Unit<br>links | Credit<br>Value | GLH |  |  |  |
|------------------|------------------------------------|---|---------------|-----------------|-----|--|--|--|
| Mandatory        |                                    |   |               |                 |     |  |  |  |
| F/507/5185       | 5546-485                           | Introduction to retail                            |               | 2               | 18  |  |  |  |
| Optional Group A |                                    |   |               |                 |     |  |  |  |
| J/505/4645       | 5546-303                           | Conduct at work                                   |               | 1               | 10  |  |  |  |
| Y/505/4648       | 5546-304                           | Effective communication                           |               | 2               | 11  |  |  |  |
| K/506/2639       | 5546-306                           | Applying for a job                                |               | 2               | 11  |  |  |  |
| Y/506/3107       | 5546-307                           | Interview skills                                  |               | 3               | 27  |  |  |  |
| H/506/2641       | 5546-308                           | Searching for a job                               |               | 2               | 20  |  |  |  |
| M/502/4278       | 5546-309                           | Prepare for and attend an interview               |               | 2               | 20  |  |  |  |
| A/506/2726       | 5546-311                           | Working as part of a team                         |               | 3               | 24  |  |  |  |
| T/505/4656       | 5546-313                           | Personal presentation and hygiene                 |               | 2               | 15  |  |  |  |
| Y/505/4651       | 5546-315                           | Effective written communication for the workplace |               | 2               | 14  |  |  |  |
| T/506/2725       | 5546-318                           | Investigating rights and responsibilities at work |               | 1               | 10  |  |  |  |
| J/501/6946       | 5546-319                           | Candidate project                                 |               | 3               | 20  |  |  |  |
| T/505/4642       | 5546-323                           | Attitudes and values for personal development     |               | 1               | 10  |  |  |  |
| J/506/8089       | 5546-334                           | Work awareness                                    |               | 2               | 20  |  |  |  |
| A/506/8882       | 5546-336                           | Introduction to drug and alcohol awareness        |               | 2               | 20  |  |  |  |
| K/506/8098       | 5546-340                           | Self-assessment                                   |               | 1               | 10  |  |  |  |
| K/507/5178       | 5546-371                           | Introduction to customer service                  |               | 2               | 12  |  |  |  |

| Optional<br>Group B |          |   |       |    |
|---------------------|----------|---|-------|----|
| R/506/2702          | 5546-404 | Effective communication   | 2     | 13 |
| A/501/6880          | 5546-405 | Career planning and making applications                         | 3     | 24 |
| К/505/4654          | 5546-407 | Interview skills  | <br>3 | 18 |
| J/506/2731          | 5546-408 | Searching for a job   | 2     | 20 |
| F/505/4658          | 5546-409 | Career progression  | <br>2 | 16 |
| L/506/2732          | 5546-410 | Keeping safe  | 3     | 26 |
| L/505/4663          | 5546-411 | Working as part of a team                                       | <br>3 | 25 |
| A/505/4660          | 5546-413 | Safe learning in the workplace                                  | 4     | 23 |
| A/506/2709          | 5546-414 | Preparing for work  | <br>2 | 12 |
| F/505/4661          | 5546-415 | Building working relationships in the workplace                 | 2     | 17 |
| L/506/3136          | 5546-417 | Investigating rights and responsibilities at work               | <br>2 | 17 |
| Y/501/6899          | 5546-418 | Candidate project   | 3     | 20 |
| J/505/4743          | 5546-422 | Self assessment and development                                 | <br>3 | 25 |
| J/600/7805          | 5546-424 | Introduction to health and safety awareness in the workplace    | 2     | 18 |
| Y/506/2703          | 5546-425 | Effective skills, qualities and attitudes for learning and work | <br>2 | 14 |
| A/501/6894          | 5546-426 | Contributing to a team  | 3     | 20 |
| J/506/2664          | 5546-427 | Recognising employment opportunities                            | 2     | 12 |
| J/506/2700          | 5546-428 | Business and customer awareness                                 | 1     | 7  |
| L/506/2701          | 5546-431 | Developing personal confidence                                  | 1     | 10 |
| T/506/2711          | 5546-432 | Understanding assertive behaviour                               | 1     | 10 |
| R/505/4664          | 5546-434 | Interpersonal relationships                                     | <br>2 | 14 |
| D/506/2699          | 5546-435 | Awareness of equality and diversity                             | 2     | 17 |
| D/506/2704          | 5546-439 | Environmental awareness   | 2     | 12 |
| R/506/8127          | 5546-450 | Understanding personal finance for employment                   | 2     | 12 |
| L/507/0295          | 5546-462 | Applying for a job  | <br>2 | 16 |
| R/507/5191          | 5546-486 | Introduction to customer service                                | 2     | 16 |