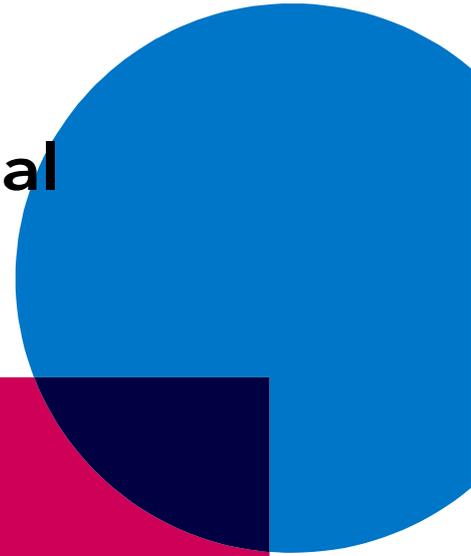


SmartScreen

Digital Technologies
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Level 3 IT Technical Salesperson: Apprenticeship Training Manual



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Level 3 IT Technical Salesperson: Apprenticeship Training Manual

City & Guilds SmartScreen

City & Guilds SmartScreen is our dedicated online resource portal, supporting over 120 qualifications. It currently boasts more than 80,000 resources and pages of content for tutors and learners.

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SmartScreen materials have been designed specifically for each individual qualification. They have been developed to assist tutors, and others, delivering the qualification to obtain the best possible results for their learners.

Price: £375 + VAT (SS039705)

About this manual

This form-fillable PDF training manual aligns directly to the Level 3 IT Technical Salesperson standard and provides coverage of the key skills. It is an invaluable supporting resource which will help learners, tutors and employers in understanding what is required of them as part of the on-programme learning.

In completing the tasks contained within the manual, which can be saved electronically, learners will gain first-hand experience of the standards required to become an IT Technical Salesperson. The manual includes:

- a guide on how learners should use reflective practice to make the most of the learning
- a list of key terms and a glossary to aid learner understanding

- a guide on best practice use of the manual while on-programme
- a series of practical work-based tasks so that learners can relate their learning to their own experiences and organization. Each task is split into three sections:
 1. Know it - questions covering the knowledge required to work competently.
 2. Show it - activities to allow apprentices to apply their knowledge and skills in a practical setting.
 3. Reflect - questions which allow learners to reflect on how the task was carried out and how this could be improved.

Why choose SmartScreen?

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